



## Sales Rep

<b>Job Title:</b>	Sales Rep	<b>Job Category:</b>	Sales
<b>Department/Group:</b>	Marketing	<b>Job Code/ Req#:</b>	Sales1
<b>Location:</b>	Position can be virtual or in office.	<b>Travel Required:</b>	50/50 Depends on situation.
<b>Level/Salary Range:</b>	Open for discussion	<b>Position Type:</b>	Full Time Position
<b>HR Contact:</b>	247 Telemarketing	<b>Date Posted:</b>	Sunday, July 30, 2017
<b>Will Train Applicant(s):</b>	Prior experience needed.	<b>Posting Expires:</b>	12/31/2017
<b>External Posting URL:</b>	<a href="http://247telemarketing.us/employment/">http://247telemarketing.us/employment/</a>		
<b>Internal Posting URL:</b>	<a href="http://247telemarketing.us/employment/">http://247telemarketing.us/employment/</a>		

**Applications Accepted By:**

**ONLINE JOB APPLICATION:**

To apply for this position, please go to:  
<http://247telemarketing.us/employment/>

**Job Description**

**ROLE AND RESPONSIBILITIES**

For the sales position, you will need the following skills:

- “Get the sale” using various customer sales methods (door-to-door, cold calling, presentations etc)
- Forecast sales, develop “out of the box” sales strategies/models and evaluate their effectiveness
- Evaluate customers skills, needs and build productive long-lasting relationships
- Meet personal and team sales targets
- Research accounts and generate or follow through sales leads
- Attend meeting, sales events and trainings to keep abreast of the latest developments
- Report and provide feedback to management using financial statistical data
- Maintain and expand client database.
- Obtain leads.
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For this position, you will need the following:

- Desktop / Laptop
- USB Headset
- Internet Access (Hardwired is preferred, WIFI will work, but not as well.)
- Quiet work space.

**QUALIFICATIONS AND EDUCATION REQUIREMENTS**

GED or High School Diploma.

**PREFERRED SKILLS**

Customer Service / Advertising / Marketing

**ADDITIONAL NOTES**

This position is a full-time position

Base rate is paid out every two weeks with a monthly commission check.

Any questions on this position should be directed by email to [info@247telemarketing.us](mailto:info@247telemarketing.us)