



Inside Sales

Job Title:	Sales Rep	Job Category:	Sales
Department/Group:	Marketing	Job Code/ Req#:	Sales1
Location:	In Office	Travel Required:	50/50 Depends on situation.
Level/Salary Range:	Open for discussion	Position Type:	Full Time Position
HR Contact:	247 Telemarketing	Date Posted:	Sunday, July 30, 2017
Will Train Applicant(s):	Prior experience needed.	Posting Expires:	12/31/2017
External Posting URL:	http://247telemarketing.us/employment/		
Internal Posting URL:	http://247telemarketing.us/employment/		

Applications Accepted By:

ONLINE JOB APPLICATION:

To apply for this position, please go to:
<http://247telemarketing.us/employment/>

Job Description

ROLE AND RESPONSIBILITIES

For the sales position, you will need the following skills:

- “Get the sale” using various customer sales methods (door-to-door, cold calling, presentations etc)
- Forecast sales, develop “out of the box” sales strategies/models and evaluate their effectiveness
- Evaluate customers skills, needs and build productive long-lasting relationships
- Meet personal and team sales targets
- Research accounts and generate or follow through sales leads
- Attend meeting, sales events and trainings to keep abreast of the latest developments
- Report and provide feedback to management using financial statistical data
- Maintain and expand client database.
- Obtain leads.
-

For this position, you will need the following:

- Desktop / Laptop
- USB Headset
- Internet Access (Hardwired is preferred, WIFI will work, but not as well.)
- Quiet work space.

QUALIFICATIONS AND EDUCATION REQUIREMENTS

GED or High School Diploma.

PREFERRED SKILLS

Customer Service / Advertising / Marketing

ADDITIONAL NOTES

This position is a full-time position

Base rate is paid out every two weeks with a monthly commission check.

Any questions on this position should be directed by email to info@247telemarketing.us